

**SALEM ELECTRIC**  
**OUTDOOR FIELD LIGHTING**  
Schedule 3(a)

Applies to any customer for usage through a single meter where 60% or more of the connected load consists of outdoor lighting used for athletic fields, and where the customer agrees to contract not to test or operate the outdoor lighting equipment between the hours of 7:00 a.m. and 11:00 a.m.

RATE

Basic Charge:                   \$15.75

Demand Charge:

First 50 kw	No Charge
Demand	\$6.37 per kw

But not to exceed a total of \$.0412 per kWh times (total kWh usage minus 5,000).

Energy:

First 3,000 kWh	7.81¢ per kWh
Next 17,000 kWh	6.37¢ per kWh
Over 20,000 kWh	4.84¢ per kWh

Effective: 10/01/11