











Compact Fluorescent Lamps

All of these compact fluorescent lamps (CFLs) are available at Salem Electric's office. They are high quality products and are ENERGY STAR rated. They are not recommended for use where they may come in direct contact with moisture. **Do not use CFLs with photocells, dimmers or motion sensors unless fixtures are designed to work with fluorescent lights.**

<p>How to use this table: Look across the top for the appropriate fixture. Then look down each column to see which CFL may fit your needs. Be sure to match the CFLs to their suggested use.</p>	 SHADED LAMP	 TOTALLY ENCLOSED	 OPEN INDOOR	 BARE BULB	 TRACK LIGHTING	 RECESSED CAN	 PROTECTED OUTDOOR
 GLOBES 9-Watt Globe Equivalent to 40w incandescent save \$23.00* \$6.00 EACH	YES	NO	YES	YES	YES	YES	NO
 SPIRAL LAMPS 13-Watt Mini-Spiral Equivalent to 60w incandescent save \$36.00* \$1.00 EACH 23-Watt Spiral Equivalent to 100w incandescent save \$55.00* \$2.00 EACH 15/23/32 Watt 3-Way Spiral Equivalent to 50/100/150w incandescent save \$48.00* \$8.50 EACH 32-Watt Spiral Equivalent to 150w incandescent save \$57.00* \$3.00 EACH	YES	YES	YES	YES	YES	NO	YES
	YES	YES	YES	YES	YES	NO	YES
	YES	NO	YES	YES	NO	NO	NO
	YES	NO	YES	YES	NO	YES	YES
 FLOOD LIGHTS 14-Watt R-20 FLOOD Equivalent to 50w incandescent save \$33.00* \$3.00 EACH 16-Watt R-30 FLOOD Equivalent to 75w incandescent save \$50.00* \$5.00 EACH 23-Watt R-40 FLOOD Equivalent to 85w incandescent save \$49.00* \$5.00 EACH	NO	NO	YES	YES	YES	YES	YES
	NO	NO	YES	YES	YES	YES	YES
	NO	NO	YES	YES	YES	YES	YES

All bulbs are available in 2,700K (warm white) color temp. **The 13W spiral, 23W spiral, and 16W flood are also available in 4,100K (cool white).**

*The estimated total savings includes product and energy over the life of the bulb, including the price of the bulb.

FACTS: An ordinary incandescent light bulb uses 90% of energy consumed to create heat and 10% to create light—a CFL uses 10% for heat and 90% for light. There is approximately 5mg of mercury vapor in the average CFL with no mercury being emitted during operation or burn out. A typical household thermometer contains about 500 mg of liquid mercury. **See back panel for additional comments.**